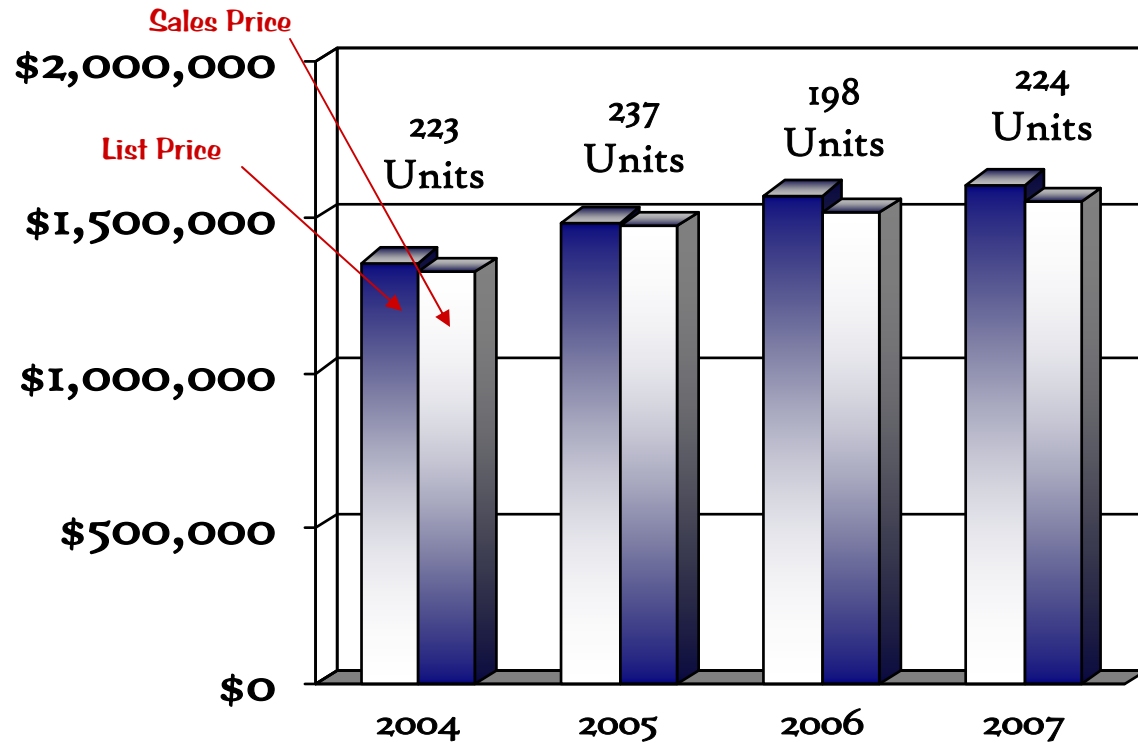


# Short Hills Market **Averages** 2004-2007

List Price & Sales Price and Sales Price to Assessed Value Ratio

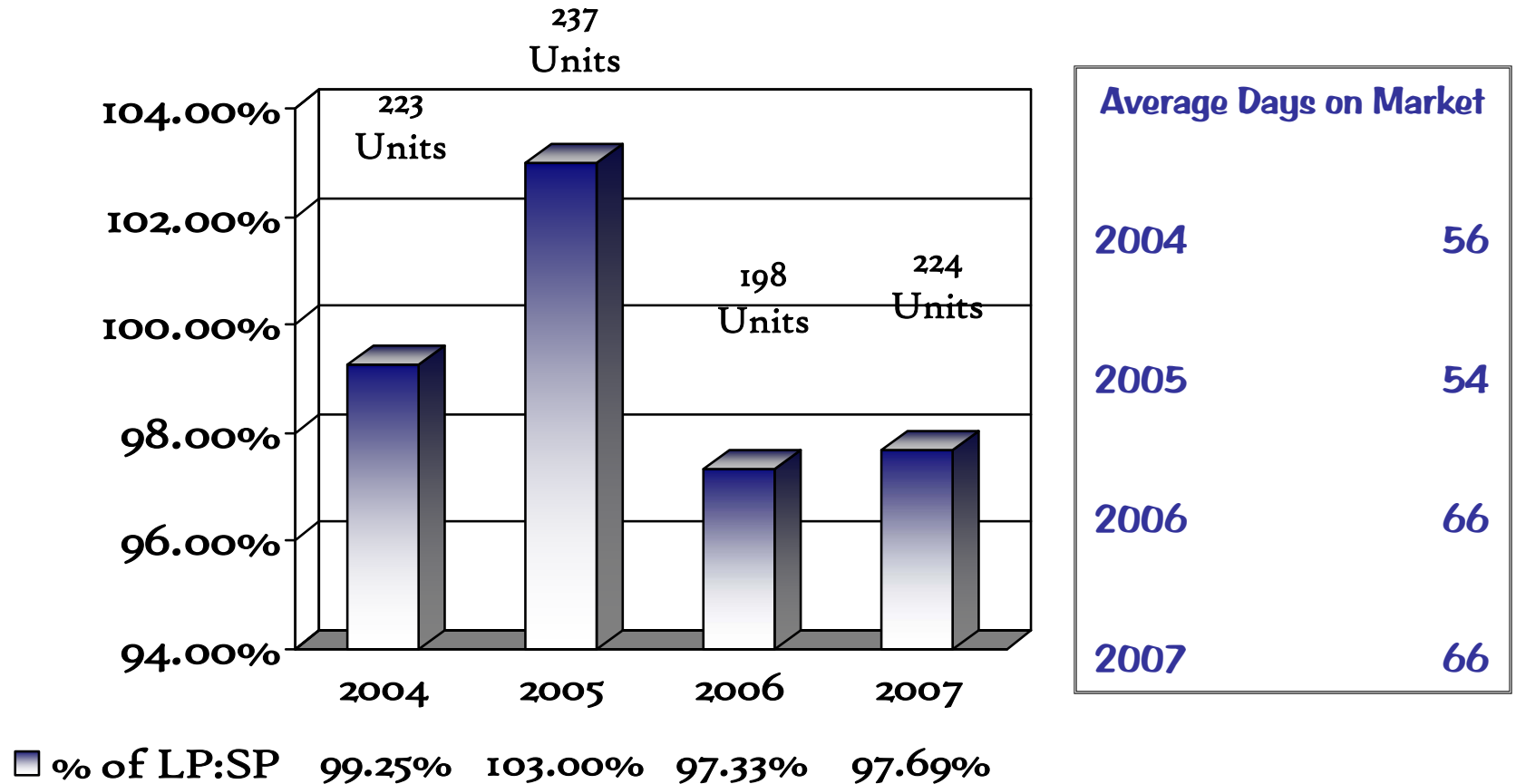


Sales Price to Assessed Value	
2004	1.35
2005	1.47
2006	1.56
2007	1.41

■ List Price	\$1,355,028	\$1,485,027	\$1,570,733	\$1,607,645
■ Sales Price	\$1,323,842	\$1,470,808	\$1,515,347	\$1,551,989

# Short Hills Market **Average** 2004-2007

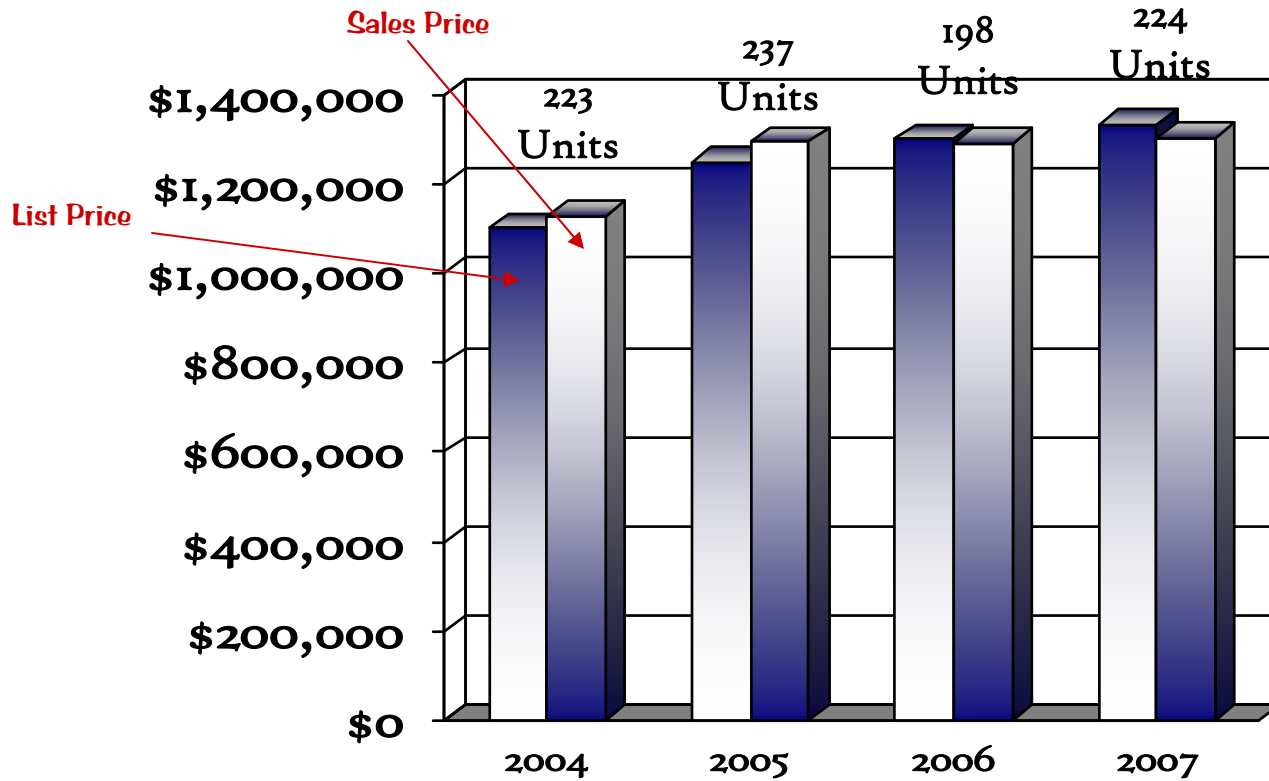
Percentage of List Price to Sales Price & Days on Market



As reported by the Garden State Multiple Listing Service Information deemed reliable but not guaranteed.

# Short Hills Market **Median** 2004-2007

## List Price & Sales Price and Sales Price to Assessed Value



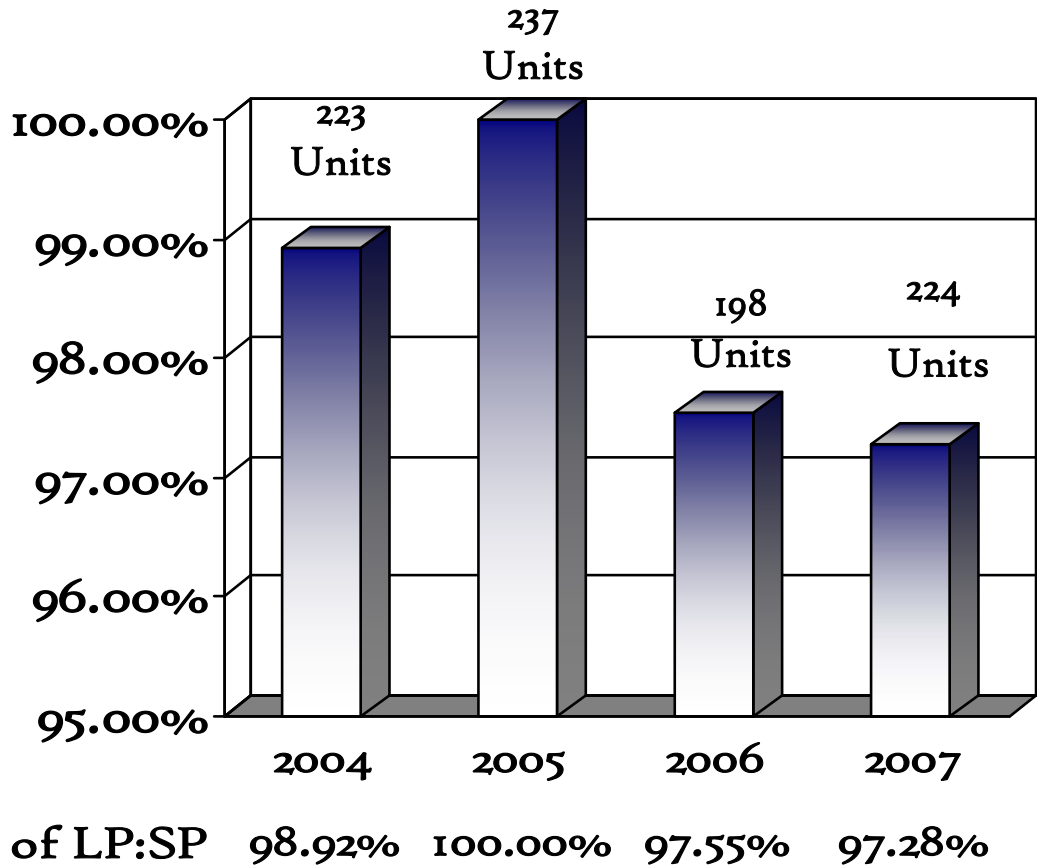
Sales Price to Assessed Value Ratio	
2004	1.37
2005	1.48
2006	1.47
2007	1.41

■ List Price    \$1,100,000    \$1,250,000    \$1,300,000    \$1,332,000

■ Sales Price    \$1,127,550    \$1,295,000    \$1,292,500    \$1,301,925

# Short Hills Market **Median** 2004-2007

Percentage of List Price to Sales Price & Days on Market



Median Days on Market	
2004	29
2005	27
2006	45
2007	35

As reported by the Garden State Multiple Listing Service Information deemed reliable but not guaranteed.